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How to Motivate Your Sales Reps in 5 Days: How to Motivate Your Sales Reps Instantly Using Simple, Proven Motivational Methods

By Ralph Burns

CreateSpace Independent Publishing Platform. Paperback. Condition: New. This item is printed on demand. 86 pages. Dimensions: 9.0in. x 6.0in. x 0.2in. Until now, only a handful of sales management professionals have been allowed to learn these amazing unconventional sales management training secrets that practically guarantee you will always be in serious contention for your top sales awards. Now, with this top secret information, you can rocket from sales manager also-ran to respected mega-skilled winner almost immediately! Here's a taste of the sales manager training you're about to learn: How to read your reps, like a hard-core pro! (Stop being oblivious about what really gets them up in the morning - you'll be SHOCKED by the info you get!) - so you motivate quicker, and find your perfect symmetry in your motivational message. How to use 10 stupidly simple questions to ask your sales team that can double or triple your sales team's effectiveness TODAY while crowning you the sales leader of leaders and stuff positively crazy sales commissions in your pocket! Money motivation secrets for maximum motivation for any type of sales rep! (Plus, the ONE simple motivational tactic you must use first out in the field! Even most veteran sales...



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